

# Our Webinar Will Begin Shortly

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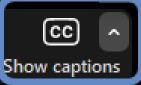


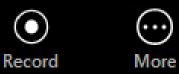
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### Ashley Cho



- Role: Senior Training Specialist
- **Tenure at HHAeXchange:** 3 Years
- Areas of Expertise: Billing, Revenue Cycle
- Fun Fact: I have recently become a big fan of deep fried cheese curds

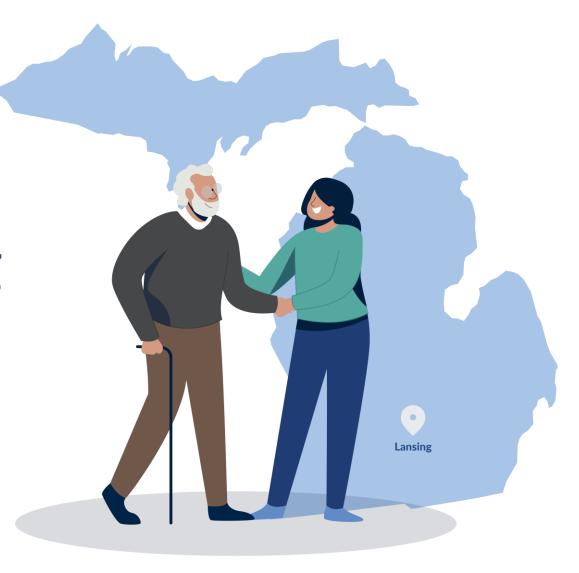


# Michigan: Milestone 5 Training

CHCP Waiver Program Billing training

August 2025

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This training will provide provider agencies an overview of how to generate invoices and export electronic billing claims. In addition, provider agencies will be armed with resources to train their employees.

### Who should take this training?

Payer sponsored providers and billers.

# **Objectives of Today's Training**

#### You will be able to:

- Complete the prerequisite tasks before billing
- Perform invoice generation and electronic billing
- Navigate the billing and rebilling process



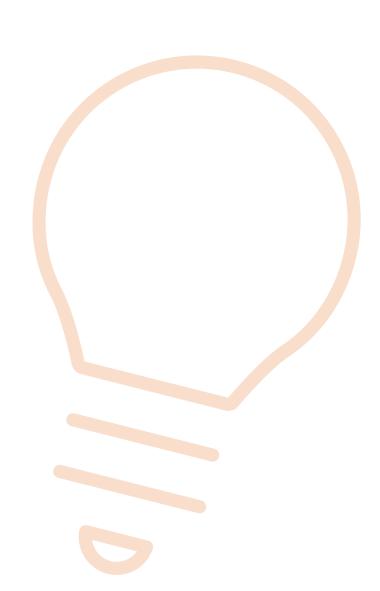
### **Knowledge Checks**



You'll see these throughout the presentation!

### What's the name of the presenter of this webinar?

- A. George
- B. Alejandra
- C. Alex
- D. Ashley



# Milestone 5 : CHCP Agenda



**Before you bill** 

E-Billing

Prebilling

Rebilling

Invoicing

Key Takeaways

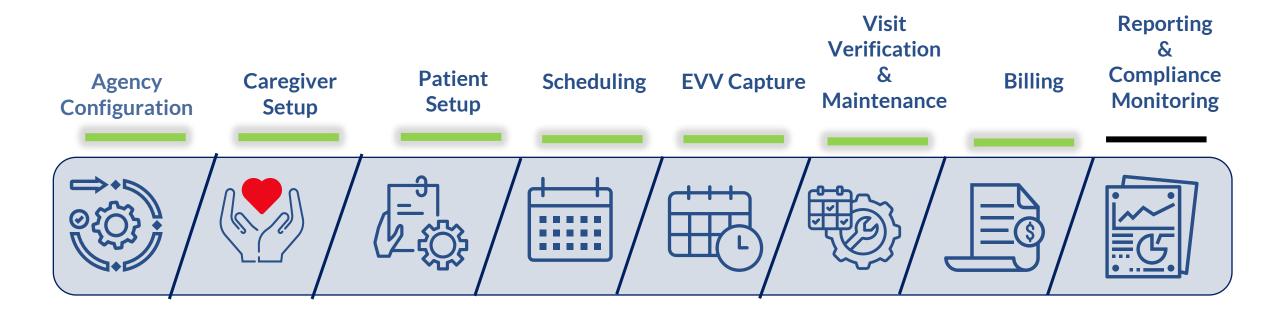
**Billing Review** 

Next Steps

Questions









# CHCP Payer Contracts



### **CHCP Contract/Payer Recap**



### 9 CHCP Payers in HHAeXchange

MHPs (Medicaid Health Plans)
Provider Managed Payers

- Aetna Better Health Premier Plan HHCS
- Blue Cross Complete
- HAP CareSource
- McLaren
- Meridian

- Molina
- Priority Health Choice
- United Health Care
- Upper Peninsula Health Plan

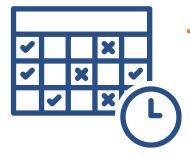


# Billing in HHAeXchange



#### **Billing Workflow**





Caregiver completes EVV



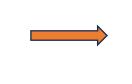


Provider manages visit maintenance



Step 1
Prebilling

Prepare and verify data



Step 2
Invoicing

INVOICE

Generate an invoice



Step 3
Billing Review

Review and finalize invoice



Step 4 eBilling

Submit invoices electronically



### **Before You Bill**



Before beginning your billing journey, please be aware of the below prerequisites to ensuring that your billing goes over to the payers smoothly and successfully:

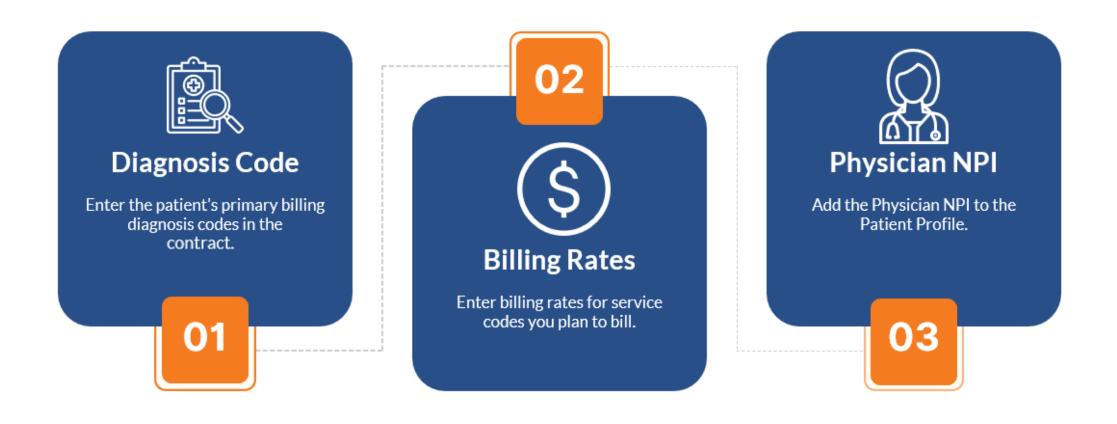
- 1. Ensure that the patient profile has the primary billing diagnosis code entered in the contract menu.
- 2. Add billing rates for the service codes you wish to bill.
- 3. Lastly, add the Physician NPI to the patient's profile.

Note: EDI users can send billing rates, diagnosis codes, and physician information from their 3<sup>rd</sup> party vendor. Please have your 3<sup>rd</sup> party vendor reach out to HHAX to set up information transfer.



### **Before You Bill**





**Note:** EDI users can send billing rates, diagnosis codes, and physician information from their 3<sup>rd</sup> party vendor. Please have your 3<sup>rd</sup> party vendor reach out to HHAX to set up information transfer.

# HHAeXchange Standard System Terminology

### **Corresponding Terminology**

CONTRACT / PAYER	- FFS - HHS	<ul><li>MCO</li><li>State</li></ul>	– Plan
PATIENT / MEMBER	<ul><li>CDS Employer</li><li>Consumer</li></ul>	<ul><li>Recipient</li><li>Client</li></ul>	<ul><li>Participant</li><li>Beneficiary</li></ul>
CAREGIVER	<ul><li>Aide</li><li>Homecare Aid</li><li>Homecare Worker</li></ul>	<ul><li>Worker</li><li>Direct Care Worker</li><li>Service Provider</li></ul>	<ul><li>Attendant</li><li>CDS Employee</li></ul>
AGENCY / PROVIDER	<ul><li>FMSA</li><li>Vendor</li></ul>	<ul> <li>Program Provider</li> </ul>	
COORDINATOR	<ul><li>Care Coordinator</li><li>Case Coordinator</li></ul>	<ul><li>Service Coordinator</li><li>Care Types</li></ul>	
UNITY NUMBER	<ul><li>EMPI</li><li>Master Patient</li><li>Number</li></ul>	<ul> <li>Shared Patient</li> <li>Number</li> </ul>	
SECONDARY IDENTIFIER	<ul><li>MPI</li><li>Promise Code</li></ul>		



# Before You Bill Demo

## **Knowledge Checks**



Before You Bill

What needs to be added to the service code before billing?

- A. Category
- B. Billing Rate
- C. HCPCS Code
- D. Color



# Prebilling







Caregiver Compliance does NOT prevent visits from being invoiced



Any visits in Prebilling cannot be invoiced until issues are corrected

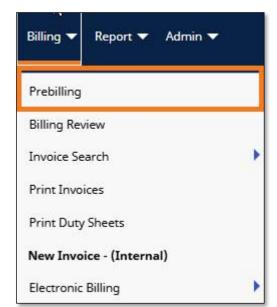
#### **Most Common Prebilling Problems:**

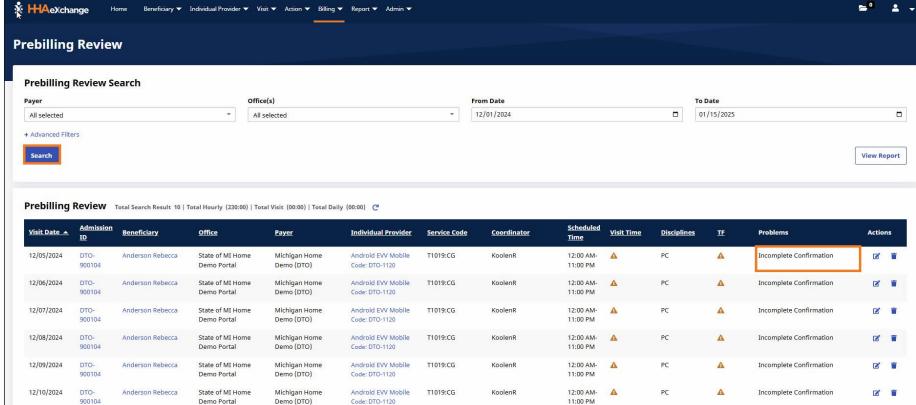
- Incomplete Confirmation A visit does not have a clock in and/or clock out
  - Scenario: A Caregiver has a schedule from 8AM to 10AM. She clocks in at 8AM, but forgets to clock out at the end of her shift at 10AM. This visit will be held in Prebilling because it does not have both a clock in AND clock out. A timesheet may be required in order to confirm the end time and be entered manually.

Check out the HHAeXchange Knowledge Base for step-by-step videos on how to resolve Prebilling problems <a href="https://knowledge.hhaexchange.com/enterprise/Content/Training/Getting-Started-T.htm">https://knowledge.hhaexchange.com/enterprise/Content/Training/Getting-Started-T.htm</a>











# Invoicing







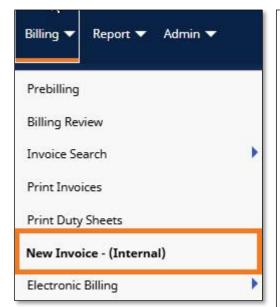
#### **Steps: Billing > New Invoice (Internal)**

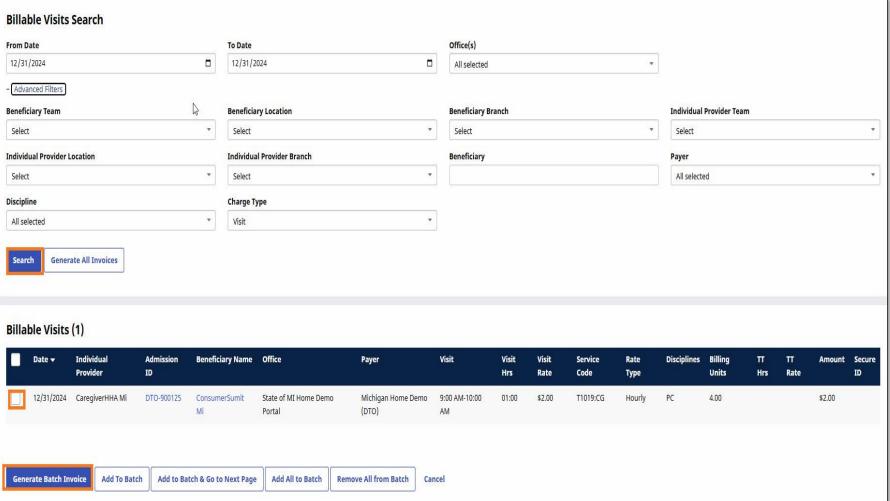
Purpose: Generate invoices based on verified timesheets and service authorizations

- •Create Invoice: Select the appropriate time period and services to create an invoice
- •Verify Invoice Details: Review the invoice for accuracy, including billing codes, and amounts











# Prebilling & Invoicing Demo

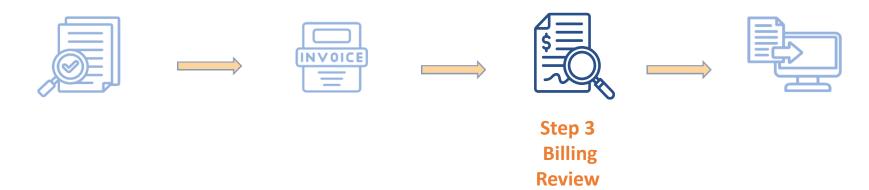


# Billing Review



### **Billing Review**





#### **Steps: Billing > Billing Review**

Purpose: Review and finalize invoices before they are sent out

- •Correct: Correct any errors that appear in the Problems column and make any necessary adjustments
- •Finalize: Confirm that all approved invoices are finalized to continue to the last step







Any visits in Billing Review CANNOT be electronically submitted until issues are corrected

#### **Most Common Billing Review Problems:**

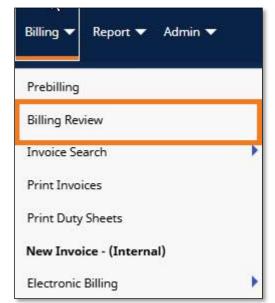
- Missing Diagnosis Code The billing diagnosis code is not available
- Pending Billing of Additional Shifts on Same Day Only one visit has been invoiced on a day with multiple visits
- **Missing Primary Physician NPI** The primary physician's NPI number is not entered in the patient's profile

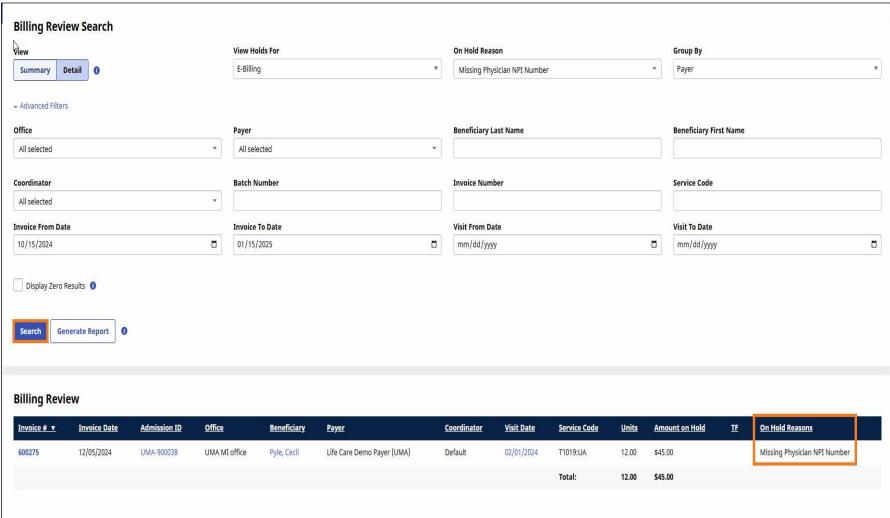
Check out the HHAeXchange Knowledge Base for step-by-step videos on how to resolve Billing Review problems https://knowledge.hhaexchange.com/enterprise/Content/Training/Getting-Started-T.htm



# **Billing Review**









# ×

#### Missing Diagnosis Code

#### **Steps to Resolve Missing Diagnosis Code**

- 1. Click on the Invoice # of the visit held for "Missing Diagnosis Code"
- 2. Select the "N/A" under "Billing Diagnosis Code"
- 3. Select "Add"
- 4. Select the magnifying glass next to "ICD Code"
- 5. Enter in the patient's diagnosis code and click "Search"
- 6. Click on the result
- 7. Check the box next to "Primary Diagnosis" and select "Save"
- 8. Select "All records within this invoice" and select "Save

Tip: To prevent this hold from occurring again, you can enter in the diagnosis code into the patient's "Contracts/Insurance" tab before billing

## **Knowledge Checks**



Billing Review

A visit is held in Billing Review for "Missing Physician NPI", where do you add that information?

- A. Patient > Search Patient
- B. Admin > Contract Setup
- C. Billing > Electronic Billing
- D. Visit > Visit Maintenance

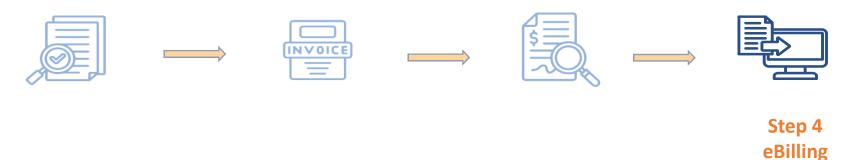


# Electronic Billing



### **Electronic Billing**





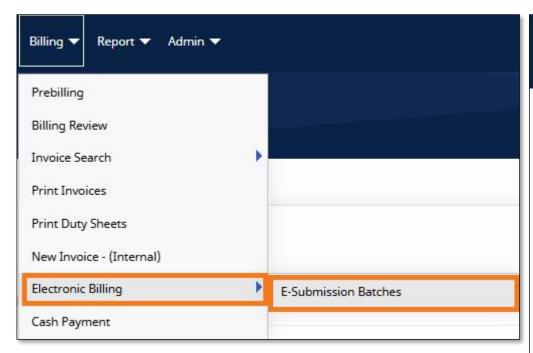
#### **Steps: Billing > Electronic Billing > E-Submission Batches**

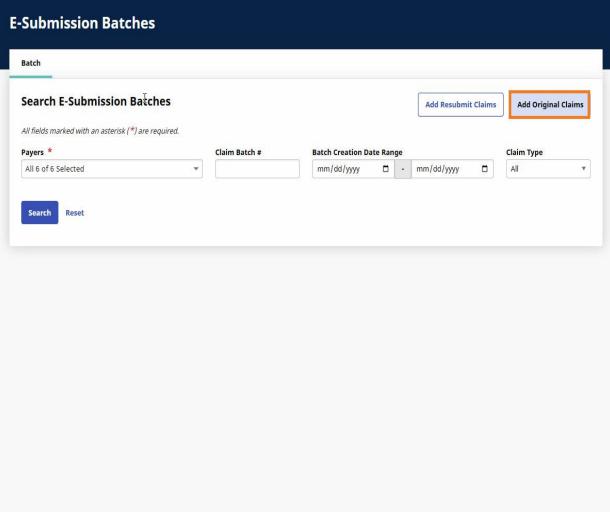
**Purpose:** Submit invoices electronically, manage resubmissions, and send corrected claims if needed

- **Select:** Choose the visits ready for electronic submission
- **Submit:** Send claims electronically to the respective payer(s) via an overnight process











# Billing Review & Electronic Billing Demo

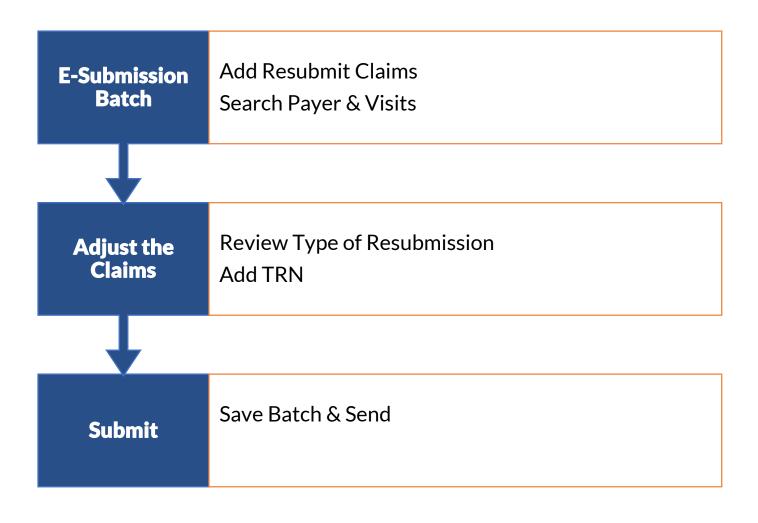


# Rebilling





#### To update the Service code / Rate / Units





### **Claim Adjustment**



Claim Adjustment X								
All fields marked with an asterisk (*) are required.								
▲ Important: Claim Ad	djustment chang	ges will bypass /	ALL billing validations. It is an	override function. Make	sure you	a have authorizations to cover any adjustment in Billed Adjus	stment Hours.	
Visit Date			Submission Type *			1		
06/03/2023			Adjustment ▼					
Transaction Reference Number *						_		
32987239923								
Apply adjustment to al	ll added claims w	vithin same invo	pice			u have authorizations to cover any adjustment in Billed Adjustment Hours.  Service Hours 2h 0m  Billed Hours 2h 0m  Caregiver Pay Code *  Non Payable  Silling Export Code Sillon  Billed Rate *  Silling Amount Sillon  Cancel  Save		
Start Time		End Time			Service Hours			
06/03/2023			06/03/2023 1:00 PM					
Billed Adj Hours 1		Travel Time Hours			Billed Hours	Payroll Adj Hours		
(-) ННММ		ННММ		2h 0m		(-) ННММ		
Caregiver Name		Employment Type						
Lopez Maria		PCA, HHA, RN						
Payer Service Code *		Rate Type			Caregiver Pay Code * 🐧	Billing Export Code		
S5130 ▼		Hourly		Non Payable ▼	S5130			
Units per Hour/Daily/Visit * 1			Billing Units			Billed Rate *	Billing Amount	
4,00			8.00			\$ 60.000000	\$120.00	
3rd Party			Union Insurance Billed Rate			Union Insurance Billed Amount		
\$ 0.00			\$0.00					
								Cancel Save



# Rebilling Demo

## **Knowledge Checks**



Rebilling

What option do you need to select to send a corrected claim?

- A. Add Original Claim
- B. Billing Review
- C. Add Resubmit Claim
- D. Prebilling



## Key Takeaways



## Key takeaways



- Before you start billing, complete these 3 tasks:
  - Enter your patients' primary diagnosis code into the patients' contract
  - Enter billing rates for services you plan to bill
  - Enter Physician NPIs to patients' profiles
- Billing in HHAeXchange is 4 steps: Prebilling, Invoicing, Billing Review, and Electronic Billing
- It is recommended to check and resolve Prebilling holds consistently throughout the week before the day you plan to bill
- A TRN (claim number) is required to send a corrected claim for rebilling



#### **Provider Resources**



The State Info Hub will be your primary source of information throughout this implementation to stay up to date on all information and dates.









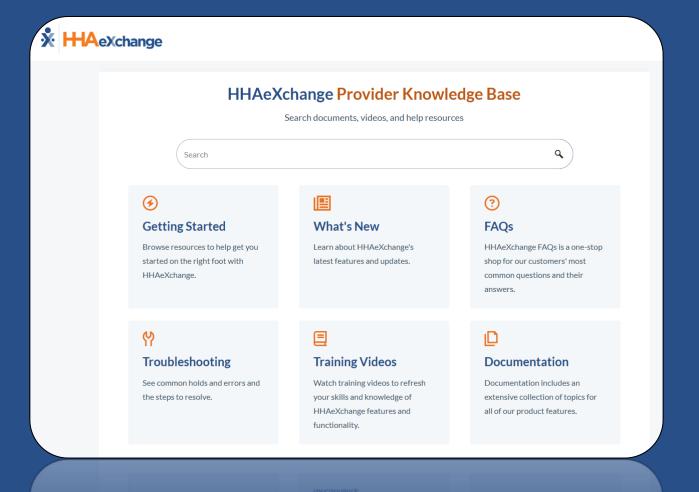
Knowledge Base
<a href="https://www.hhaexchange.com/knowledge-base">https://www.hhaexchange.com/knowledge-base</a>



MDHHS
EVV Website
www.Michigan.gov/EVV



#### HHAeXchange has a new Knowledge Base!



The Knowledge Base houses helpful resources to provide answers to your questions according to specific topics

- Frequently Asked Questions (FAQs)
- Training Videos
- Documentation
- What's New

Check it out using the link below:

https://www.hhaexchange.com/knowledge-base





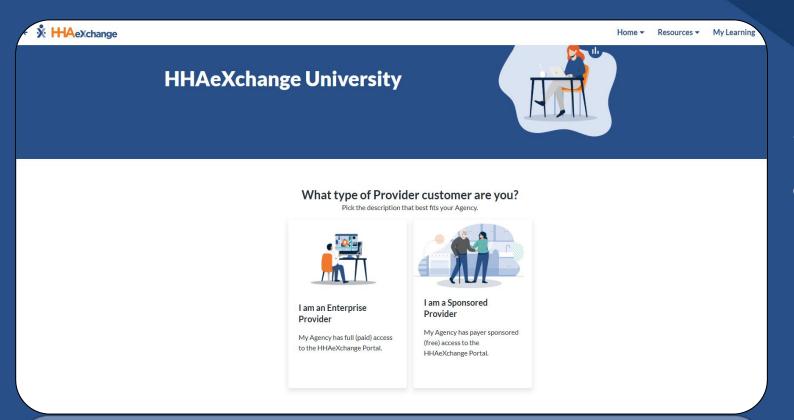
#### **Knowledge Base: Training Videos**

- Prebilling
  - Authorization issue
  - Incomplete Authorization
- How to create an invoice batch
- Billing review
  - Missing Primary Diagnosis
- How to create and export ebilling batch
- How to Rebill

- How to assign a Physician
- How to add billing rates

## New Sponsored Provider Onboarding Program Available!





HHAeXchange University is now available for State Sponsored providers to have a foundational overview of key topics such as:

- Patient & Caregiver Management
- Agency Setup
- Visit Maintenance
- Billing

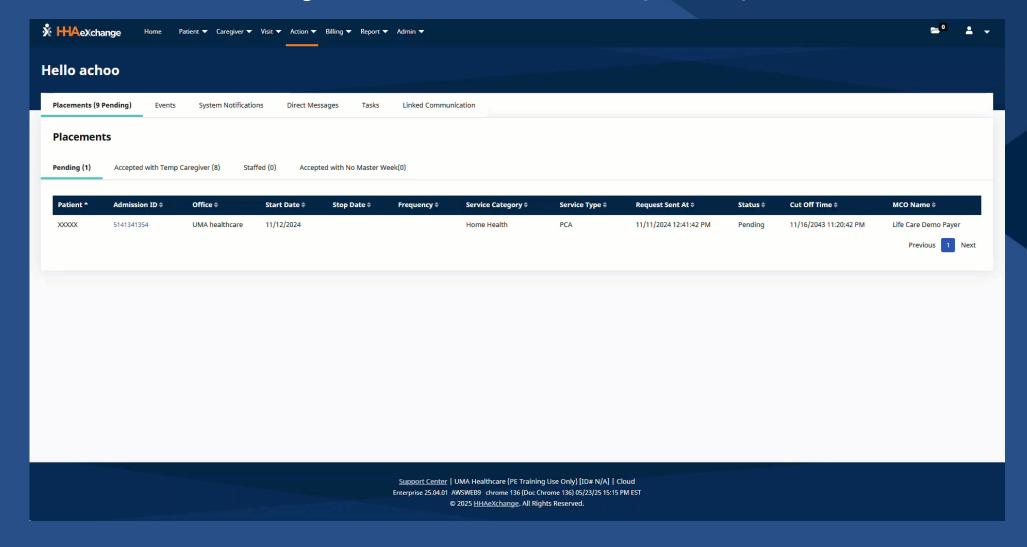
Check it out using the link below:

https://university.hhaexchange.com/

#### **Caree Virtual Assistant**



Caree, HHAeXchange's new Virtual Assistant, provides 24/7 support to answer questions and provide Knowledge Base articles and videos for specific topics





# Questions?



# THANKS FOR THANKS FOR ATTENDING!



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