

Our Webinar Will Begin Shortly



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My speaking language: English >
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MN ENT Providers – Migration to Linked Payer Process

November 2025







George Marquez



- Role: Senior Training Specialist
- Tenure at HHAeXchange: 7 Years
- Areas of Expertise: State Implementations
- Fun Fact: Cheese curds are my ultimate Minnesota comfort food.



Who is this session for?

This session is specifically designed for ENT Providers who use HHAeXchange and are transitioning to the use of Linked Contracts to capture and report EVV to the State of Minnesota

Note: The use of Linked Contracts to track and report EVV data to the state of Minnesota will be required as of 1/1/2026.

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Today's Objectives

You will be able to:

- Identify and verify key placement details.
- Apply the process of accepting and merging linked placements.
- Create and update schedules.
- Confirm UMPI, NPI, and taxonomy configurations at the service code level.



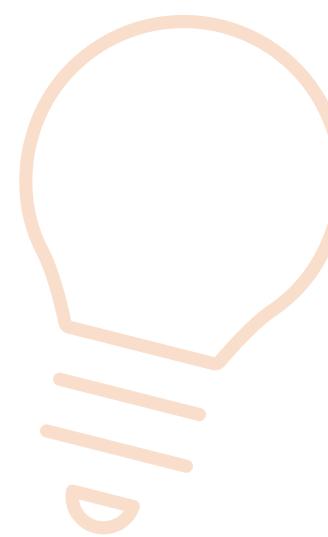
Knowledge Check

You'll see these throughout the presentation!

What is my favorite MN dish?

- A. Tatter tot hot dish
- B. Wild rice
- C. Cheese curds
- D. Swedish meatballs









- **EVV** Overview
- Housekeeping
- Contract Setup Search
- **Patient Placements**
- Scheduling
- Updating Service Codes

- Key Takeaways
- Resources
- Questions







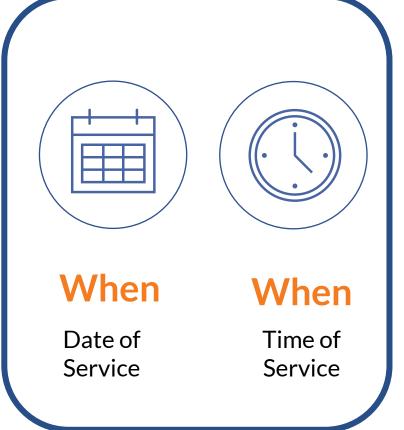


6 Elements of a Cures Compliant Visit









Note: If any of these EVV elements of a visit are missing or incorrect, the visit will be considered an **Exception**.

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Housekeeping





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Starting Jan 1, 2026, Minnesota requires linked contracts for EVV with 50% EVV compliance.

Why use Linked contracts?

- Single Source of Truth
- Accurate & Consistent Data
- EVV & Billing
- Correct Payer Setup



Tip: Linked contracts are an easy one-time setup.

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Stay On Track With Linked Contracts



Prevents:

- EVV not counted towards 50% threshold.
- Linked placements allow EVV to aggregate automatically. Internal placements will NOT aggregate after Jan 1.
- Missing authorizations!
- Duplicate patient records!
- Missing linkage = missing payer updates (auth changes)





To prepare for **Linked contracts**, be sure to:

- 1. Make sure the UMPI, and NPI are added to the office.
- 2. Review the prerequisites email that includes steps to add the UMPI and NPI in the <u>Linked Contract 101</u>.



Tip: If NPI, UMPI information are missing linking will fail.

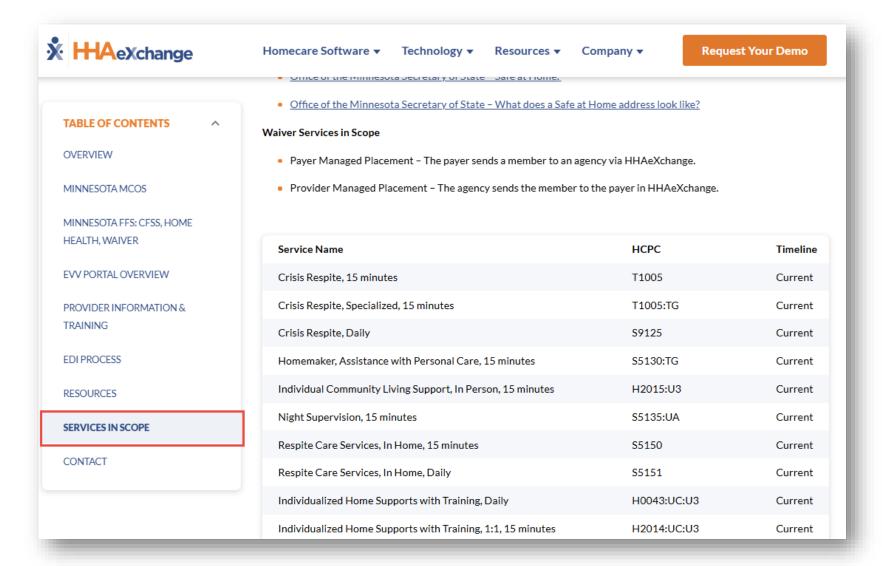
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Services in Scope for EVV in Minnesota



- 1. Navigate to the MN State Info Hub
- 2. Click on "Services in Scope"
- 3. Scroll through this page to see services in scope for Waiver, CFSS, FMS, and Home Health



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Before You Begin: 4 Things to Prepare













Tip: Please review the Linked Contracts 101 video.



Linked Contract Workflow



Step 1	Step 2	Step 3	Step 4	Step 5
Contract	Accept	Merge Internal	Create and	Update Service
Search	Placements	and Linked patients	Update Schedules	Codes
Providers will search for new Linked contracts.	 Review and accept placements Skilled placements must be Auto placed. Non-skilled placements will be sent by the payers. 	Merge existing internal patients to new linked patient profiles.	Update schedules and Master Weeks to the new linked contract.	Depending on your office setup and if you are billing in HHAX. • Billing is not required in HHAX. • Service codes will need to be update with UPMI, NPI information.



Contract Setup Search



Step 1: Contract Search Identify Linked Contract.



Reviewing the linked contract:

- In the Contract setup search, filter to view Linked (UPR) contracts.
- Internal = Provider-created
- **Linked** = Payer-created
- For multi-office setups, ensure all offices are attached to the linked contract.

Search Contracts (2)												
Contract Name	Office	<u>Invoice Type</u>	<u>Auth</u> <u>Required</u>	Required Compliance	<u>Status</u>	<u>Effective</u>	<u>Expires</u>	Contract Type	<u>Linked Contract</u> <u>Type</u>	Service Codes	Action	
Life Care Demo Payer	Offices (UMA MI office)	invoiceformat	Yes	No compliance	Active				Linked (UPR)	Service Codes	6 -	
Life care INT	Offices (UMA MI office)	invoiceformat	No	No compliance	Active	03/01/2024	05/22/2040		Internal	Service Codes	6 -	

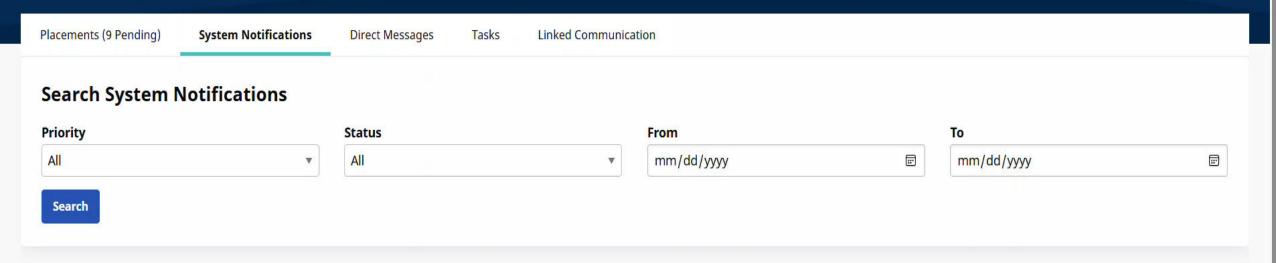


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Patient Placements



Non-Skilled vs Skilled Workflow - What's The Difference?





- Payer sends placement.
- Appears as a placement that needs to be accepted.
- Single office placements will automatically be confirmed.



- Provider creates patient profile.
- Link contract > Auto placement occurs.
- Identifiers must match





Step 2: Review and Accept Placements Pending Placements



Placement Process for Non-Skilled Services

- 1. Payers send placements, which appear on the **Home** screen > **Placements** > **Pending**.
- 2. Review and accept each placement by selecting the **Office**, **Coordinator**, and selecting **Save**.
- 3. Single office providers will review Accepted with No Master Week for confirmed placements.



Make sure the placement is sent to the correct office!

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Placements (11 Pending) **System Notifications Linked Communication** Direct Messages Tasks

Placements

Pending (1) Accepted with Temp Caregiver (9) Staffed (0)

Accepted with No Master Week(1)

Member *	Admission ID \$	Office \$	Start Date \$	Stop Date \$	Frequency \$	Service Category \$	Service Type \$	Request Sent At \$	Status \$	Cut Off Time \$	MCO Name \$
XXXXX	256454654	Unspecified Office	09/01/2025			Home Health	PCA	9/23/2025 2:41:19 PM (Eastern)	Pending(Broadcast)	9/24/2025 4:01:19 AM (Eastern)	Life Care Demo Payer

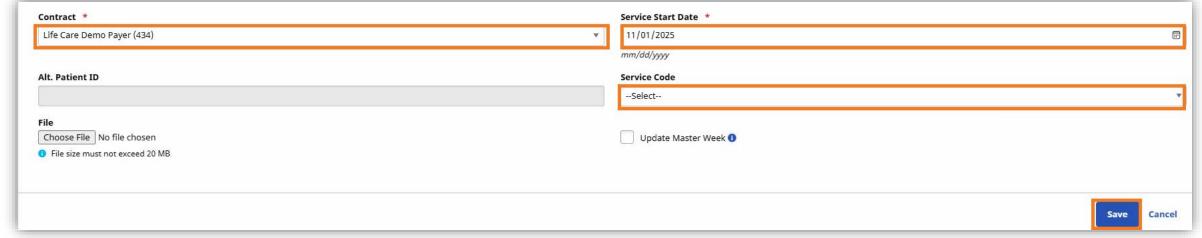


Step 2: Review and Accept Placements Auto placement



Placement Process (Skilled)

- 1. Create the Patient record and confirm key details (First Name, Last Name, DOB, Medicaid ID, SSN).
- 2.Link the new contract to the patient.
- 3. The HHAX will then Auto place the matching linked patient profile the matching placement profile.



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Placements (11 Pending)	System Notifications	Direct Messages	Tasks	Linked Communication			
Search System N	otifications						
Priority		Status			From	То	
All		▼ All		▼	mm/dd/yyyy	mm/dd/yyyy	
Search							

Knowledge Check



Placements

You're ready to accept a new placement in HHAX, but the system asks you to add a coordinator. What should you do?

- A. Skip adding a coordinator it can be done later if needed.
- B. Add the caregiver who will be servicing this patient.
- C. Add the coordinator responsible for the patient's service and scheduling.
- D. Add the biller.





Merging Patient Records:

- 1. Go to the **Patient General** tab.
- 2. Click Edit.
- 3. Select **Patient Merge** to combine the records.
- 4. Click Save.
- •

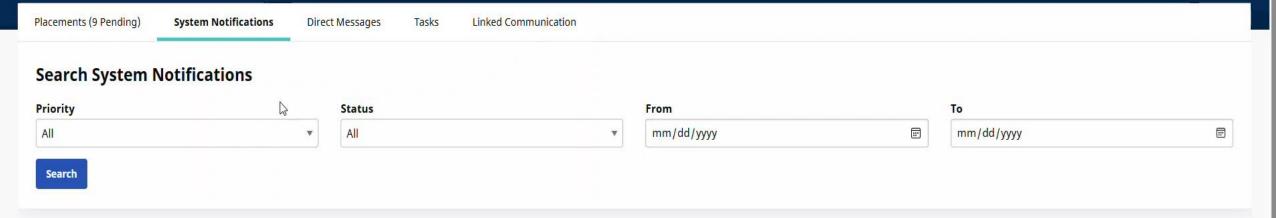
Tip: Patient Identifiers must match to merge.

- SSN
- Medicaid ID
- Full Name + DOB



X HAeXchange Home Patient ▼ Caregiver ▼ Visit ▼ Action ▼ Billing ▼ Report ▼ Admin ▼

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Knowledge Check



Merging Placements

Why should you merge an internal patient record with a linked patient record in HHAX?

A. To keep both records, separate for tracking.

B. To delete the old record so only the linked one remains.

C. To keep visit and authorization history together under the linked record for EVV and billing compliance.

D. To wait for a third profile to merge.



Scheduling



Step 4: Scheduling



Single Schedule

Schedules should be updated to prevent service interruptions.

- Steps for updating schedules:
 - 1. Go to **Visits**
 - 2. Search **Scheduled visits**
 - 3. Update **Bill to & Service code**

PIMPORTANT NOTE:

Make sure the caregiver has the correct discipline before scheduling!

Masterweek

End the current Master Week, then create a new one for the new contract

- Step for creating Master Week.
 - 1. Patient > Master Week
 - 2. Add Master Week
 - Select Hours Create Master Week schedule
 - 4. Select Save
 - 5. Select Update

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< Previous Patient Next Patient >

Bethune Issac Active

% Home Phone 465-854-3746 ▼

 © Languages

■ Date of Birth 10/15/1965

☐ Contract

Life Care Demo Payer (UMA), Life care INT

Coordinators
Default

-- [5346274]

Patient [Alt ID]

Office
 UMA MI office

UMA-900096

Admission ID

> Patient Search

\Diamond	General
	Contracts/Insurance
9	Profile
0	Eligibility Check
<u>*</u>	Auth/Orders
*	Special Requests

	Calendar
①	Visits
	POC/PCP
3	Caregiver Histor

☆ Rates

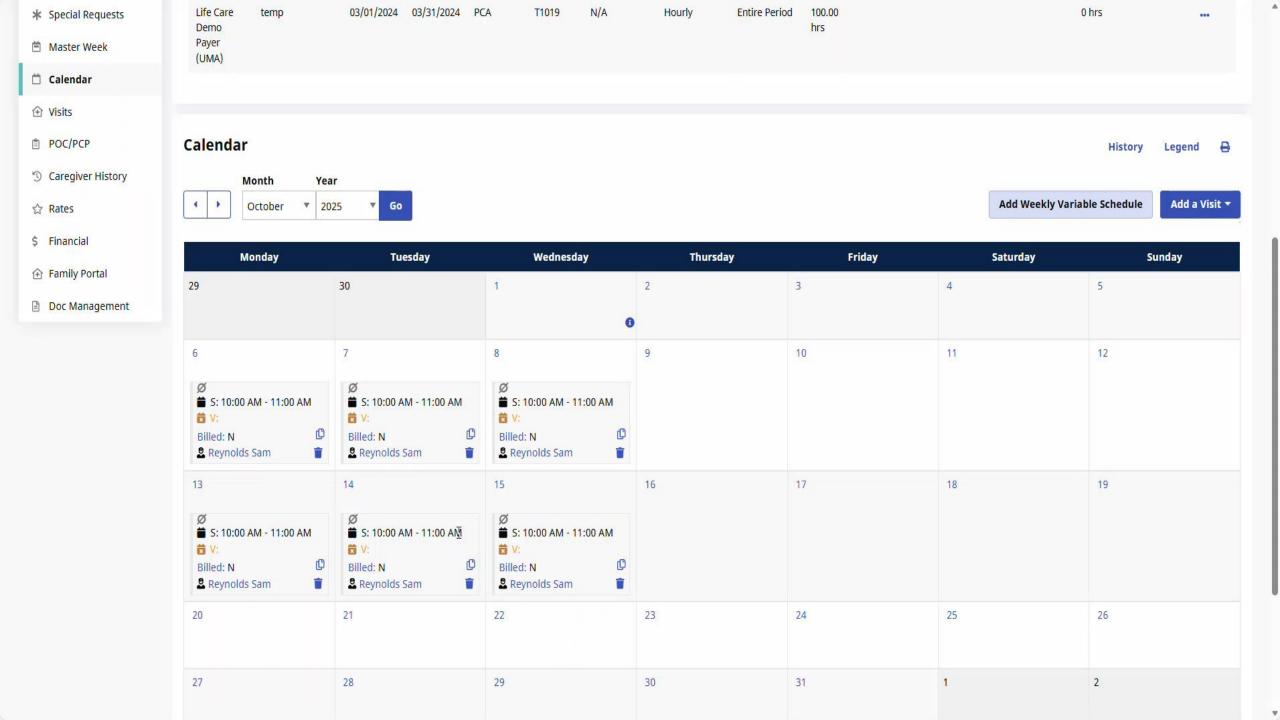
Master Week

Authorizations

Contract	Auth. #	From Date	To Date	Discipline	Service Code	Max Auth.	Туре	Period	Max Period	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Remaining Auth.	Notes	Actions
Life care INT	6545466546	10/01/2025	12/31/2025	PCA	T1019	N/A	Hourly	Entire Period	0 hrs								0 hrs		•••
Life Care Demo Payer (UMA)	454811155 1 56	04/01/2025	12/31/2025	PCA	T1019	N/A	Hourly	Entire Period	500.00 hrs								0 hrs		•••
Life Care Demo Payer (UMA)	5356535435	05/01/2024	01/01/2025	НМК	S5130	N/A	Hourly	Entire Period	50000.00 hrs								0 hrs		***

Calendar Month Year November ▼ 2025 ▼ Go Add Weekly Variable Schedule Add a Visit ▼

Monday Tuesday Wednesday Thursday Friday Saturday Sunday



Knowledge Check



Scheduling

What should you do to keep services going after merging a patient's records?

A. Wait for the patient to perform EVV.

B. Ask the caregiver to verbally confirm visits.

C. Create a Master Week on the linked record to generate ongoing, recurring visits.

D. Ask the caregiver to keep track of future visits until the schedule is built out.



Updating Service Codes

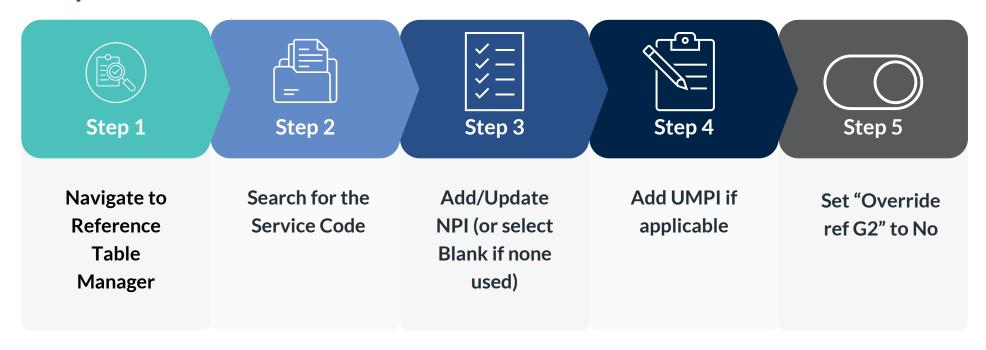


Step 6: Updating Service Codes



IMPORTANT: You **do not** need to bill on the linked contract to be EVV compliant, but EVV **must** be captured under the linked contract.

How to Update Service Codes



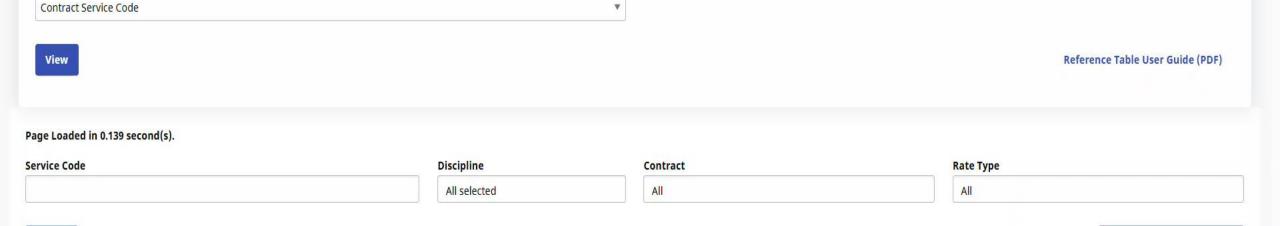
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Add Contract Service Code

Reference Table Management

Reference Table

Search



Contract Services Results (50)

Service Code	<u>Discipline</u>	Contract	<u>Rate Type</u>	<u>Visit Type</u>	<u>Mutual</u>	Allow Patient Shift Overlap	Bypass Prebilling Validations	Bypass Billing <u>Review</u> Validations	Auto- Schedule Service Type ID	<u>Mileage</u> <u>Code</u>	Export Code	<u>Revenue</u> <u>Code</u>	<u>Taxonomy</u> <u>Code</u>	<u>HCPCS</u> <u>Code</u>	<u>Live-in</u> <u>Units for</u> <u>Export</u>	<u>Hourly</u> <u>Rounding</u>
T1019	PCA	Life Care Demo Payer (KHC)	Hourly	Hourly	Yes	Yes	No	No		No	T1019	23423423	251E00000X	T1019		
T1019:U2	PCA	Life Care Demo	H <mark>ourly</mark>	Hourly	No	No	No	No		No	T1019:U2		251E00000X			

Knowledge Check



Updating Service codes

Before going live, you review the service code configuration for Linked contracts. What's the next step?

A. Ignore it.

B. Delete and recreate the service code to avoid configuration issues.

C. Validate the service code based on applicable NPI, UMPI updates.

D. Proceed with scheduling; billing will auto-correct the missing info later.



Key Takeaways

MN ENT Linked Contract

Checklist:

- ☐ Make sure linked contracts are added in Contract Setup.
- ☐ For agencies with multiple offices, make sure contracts are linked to those offices.
- Review placements based on services in scope and send them to the correct office.
- ☐ Check new authorizations and confirm caregivers are assigned to the right discipline.
- ☐ Merge internal patient profiles with their new linked profiles.
- ☐ Update schedules and create Master Weeks.





Key Takeaways



- Linked contracts and reviewed in the contract setup.
- Make sure pending placements are sent to the correct office.
- Skilled Services in scope should be created manually and linked.
- Internal and linked patient profiles should be merged.
- Schedules and Master Weeks should be updated to reflect the new linked contract.
- Check your setup to update service codes based on office configuration.

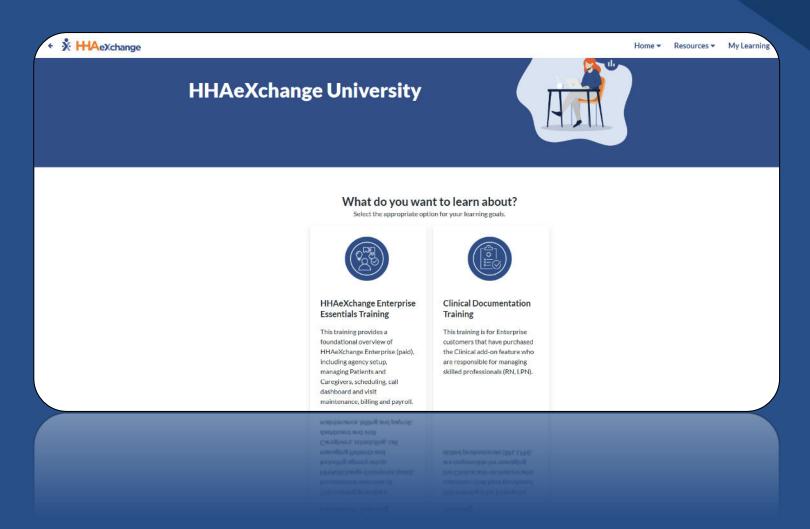
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Resources

New Onboarding Program Available!





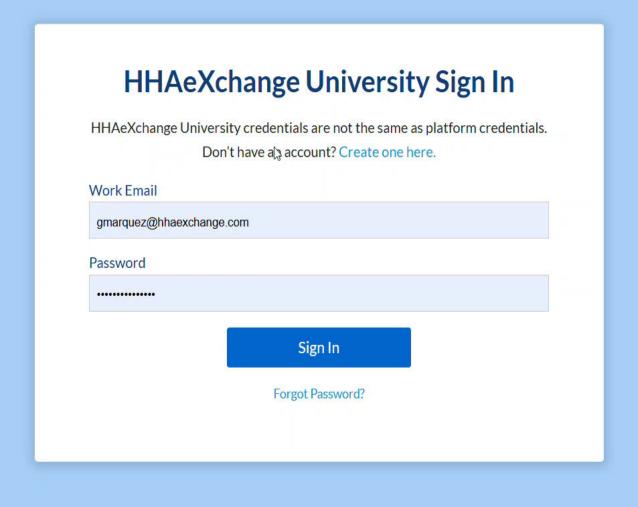
HHAeXchange University is now available for providers to have a foundational overview of key topics such as:

- Patient & Caregiver Management
- Agency Setup
- Visit Maintenance
- Billing



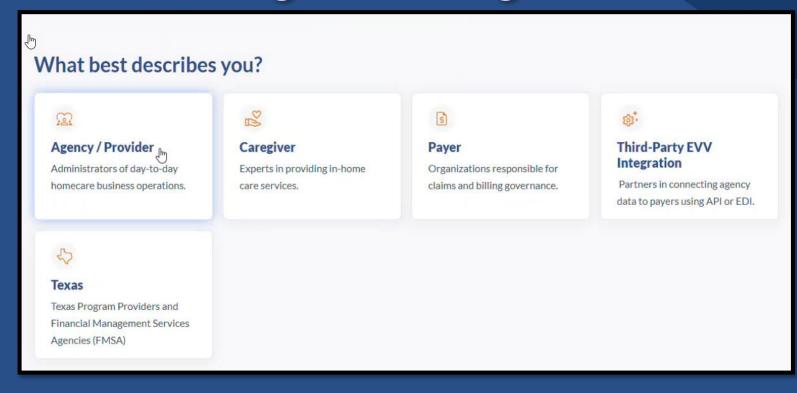
https://university.hhaexchange.com





HHAeXchange Knowledge Bases!



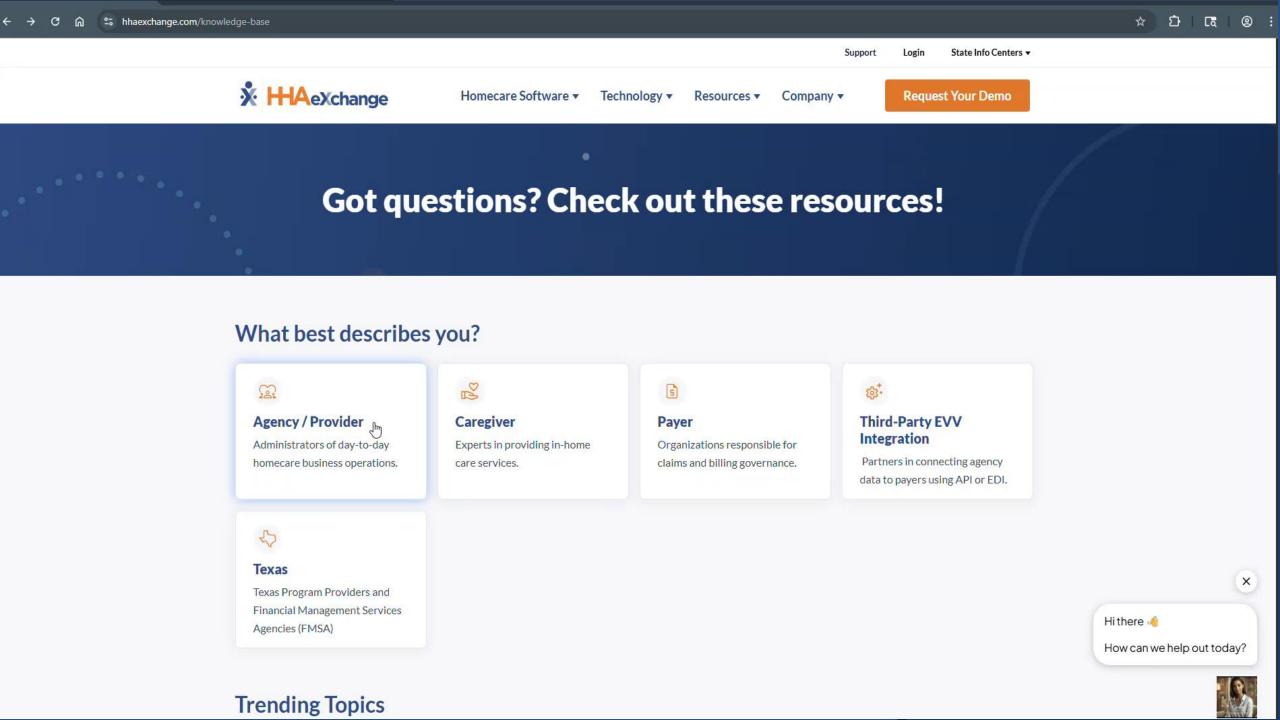


Providers have access to our new knowledge bases.

- Provider can learn how to use our system.
- Caregivers can learn how to use our EVV tools.
- Review troubleshooting information.
- Use Caree our new Virtual assistant!



https://www.hhaexchange.com/knowledge-base







Getting Started

- Contract Search
- Patient Placement
- Auto placement
- Auto placement Skilled services codes
- Office Move
- Patient Merge
- Reviewing and Adding your missing NPI or UMPI

Scheduling

Manage Schedules and Master Week

Reports

- <u>List of Patients ENT report</u>
- Patient placement reports



Questions?



THANKS FOR THANKS FOR ATTENDING!



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