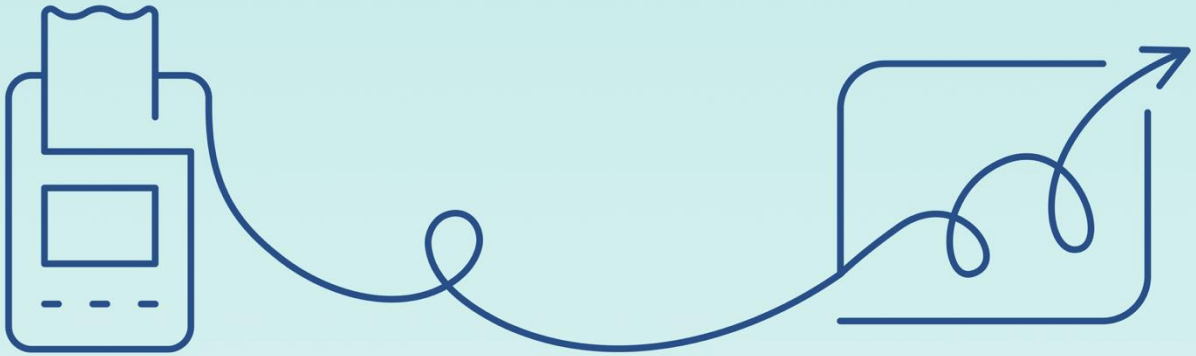
HHAeXchange



Introducing CarePay

Accurate, on-time payroll built for homecare

speakers

Meet Chelsea Smith



Team: Product Management
Tenure: 2 years (HHAeXchange), 14 years in healthcare
Fun Fact: I compete in pro-am Latin & nightclub dance 💃

Meet Jeremy Lisch



Team: Sales
Tenure: < 1 year (HHAeXchange), seasoned in Payroll!
Fun Fact: I spent 11 years working in professional sports.

Meet Mallik Carrasco



Team: Product
Tenure: 7+ years (HHAeXchange),
Fun Fact: I almost pursued an acting career after staring in the pilot of a Spanish sci-fi show as a kid.

© 2026 HHAeXchange

Scan this code
to request a
personalized demo



agenda

- How Payroll Works Today
- Introducing CarePay
- How It Works in Practice
- Key Benefits for Your Agency & Caregivers
- What's Coming Next
- Key Takeaways
- Questions

© 2026 HHAeXchange

Poll Time!

How is your agency currently handling payroll?

A. Fully manual across multiple systems

B. Mix of systems with some automation

C. Mostly automated payroll process

D. Not sure

© 2026 HHAeXchange



How Payroll Works Today

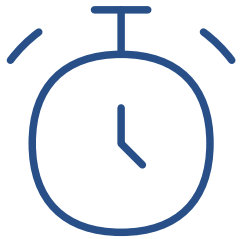
How Payroll Works Today



Multiple systems to manage payroll



Manual steps across scheduling, billing, and payroll



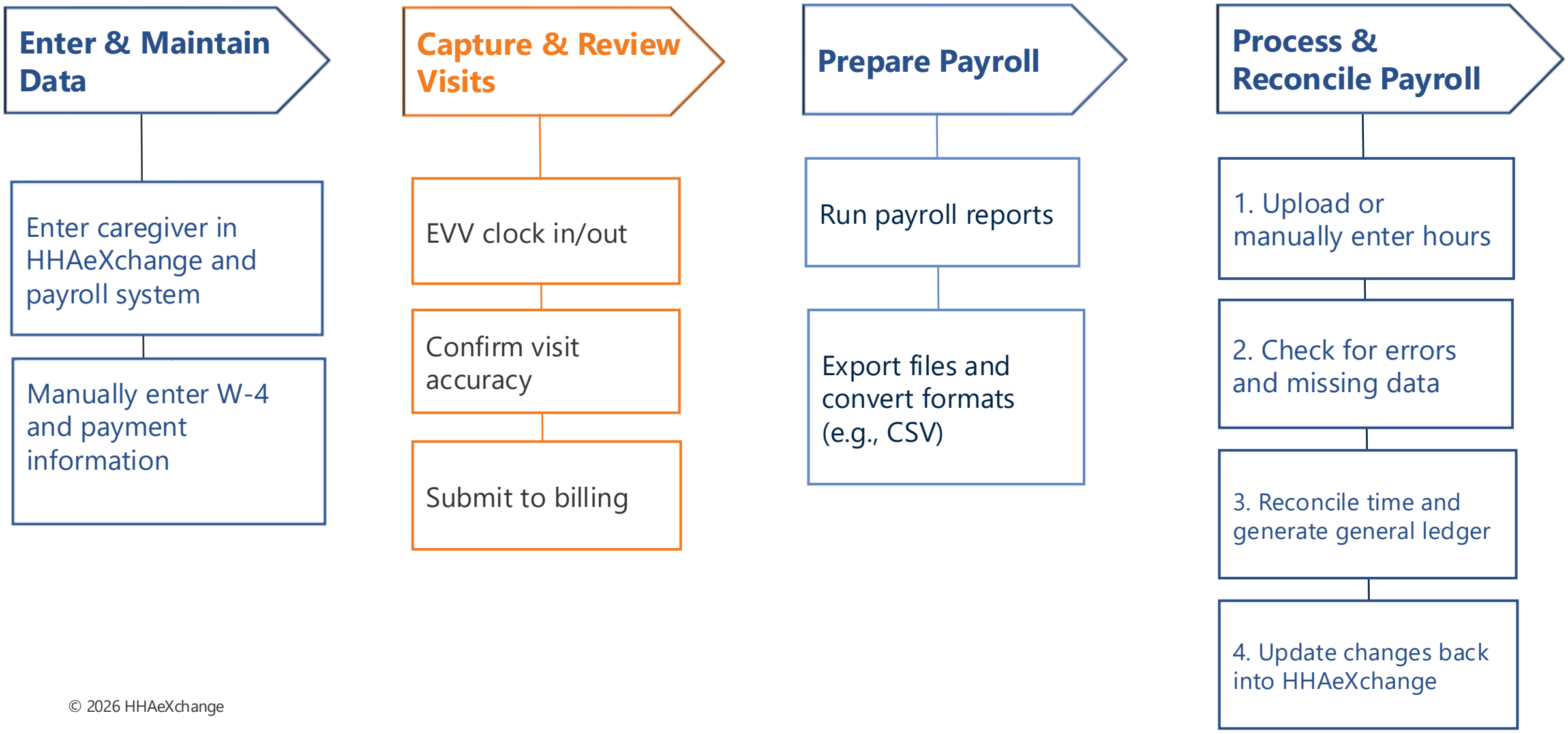
Time spent reconciling hours and fixing errors



Limited visibility into what's actually accurate and complete

© 2026 HHAeXchange

How is Your Agency Currently Handling Payroll?



© 2026 HHAeXchange

Where Payroll Breaks Down Today

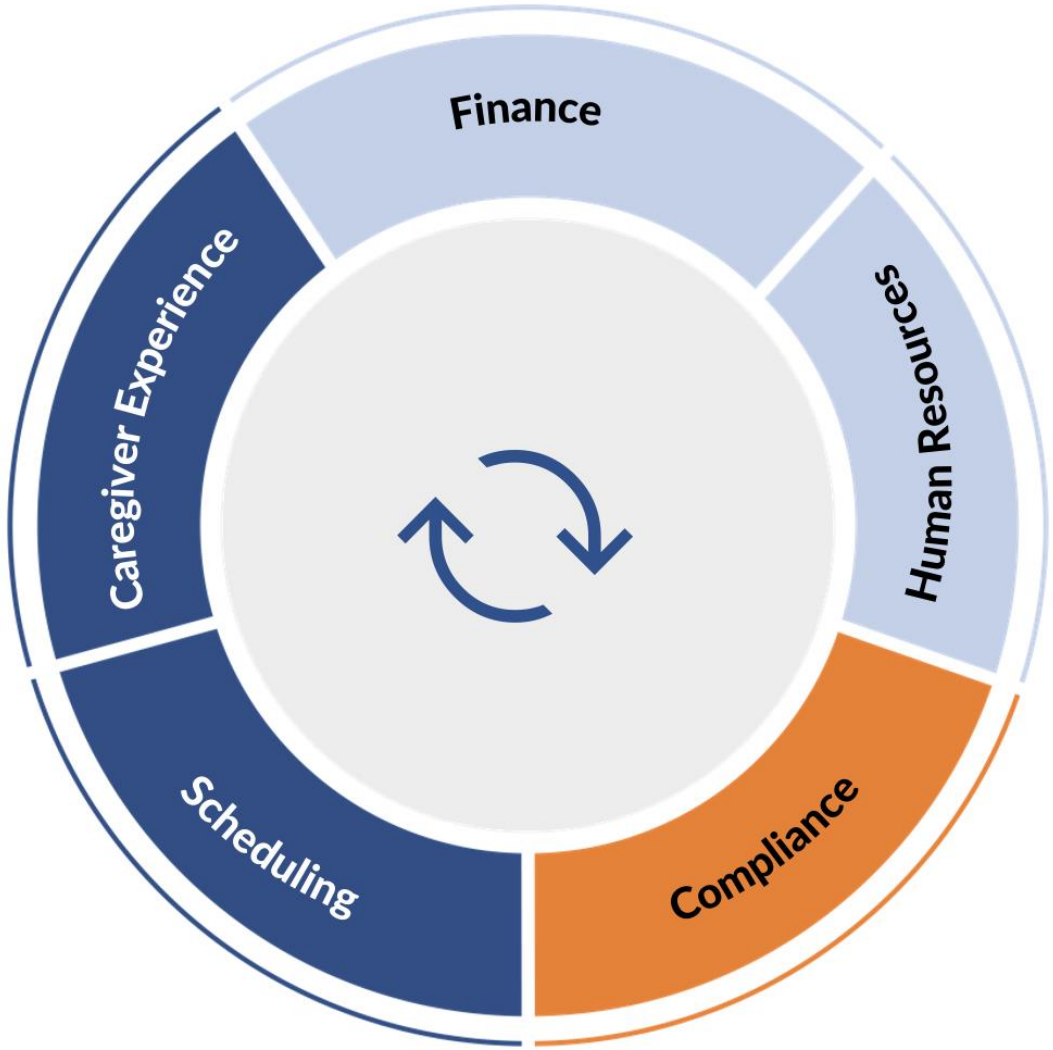
- Manual reconciliation and file handling
- Payroll delays that impact caregiver trust
- No single source of truth (Disconnected Systems)
- Audit Proof Date?
- Time lost fixing errors and missing data
- Increased compliance risk & complexity

© 2026 HHAeXchange



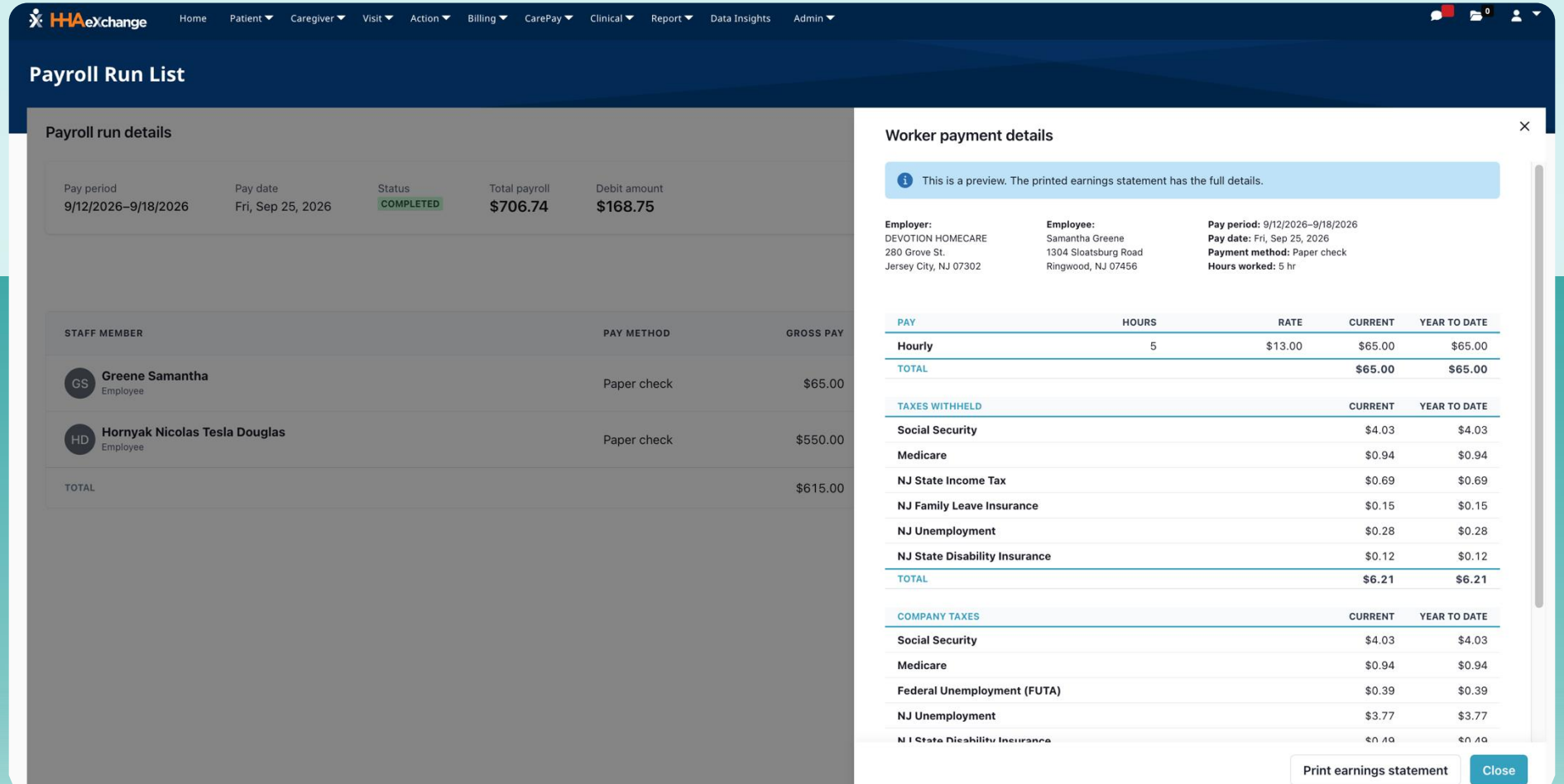
Introducing CarePay

HHAeXchange as the Hub of Your Business



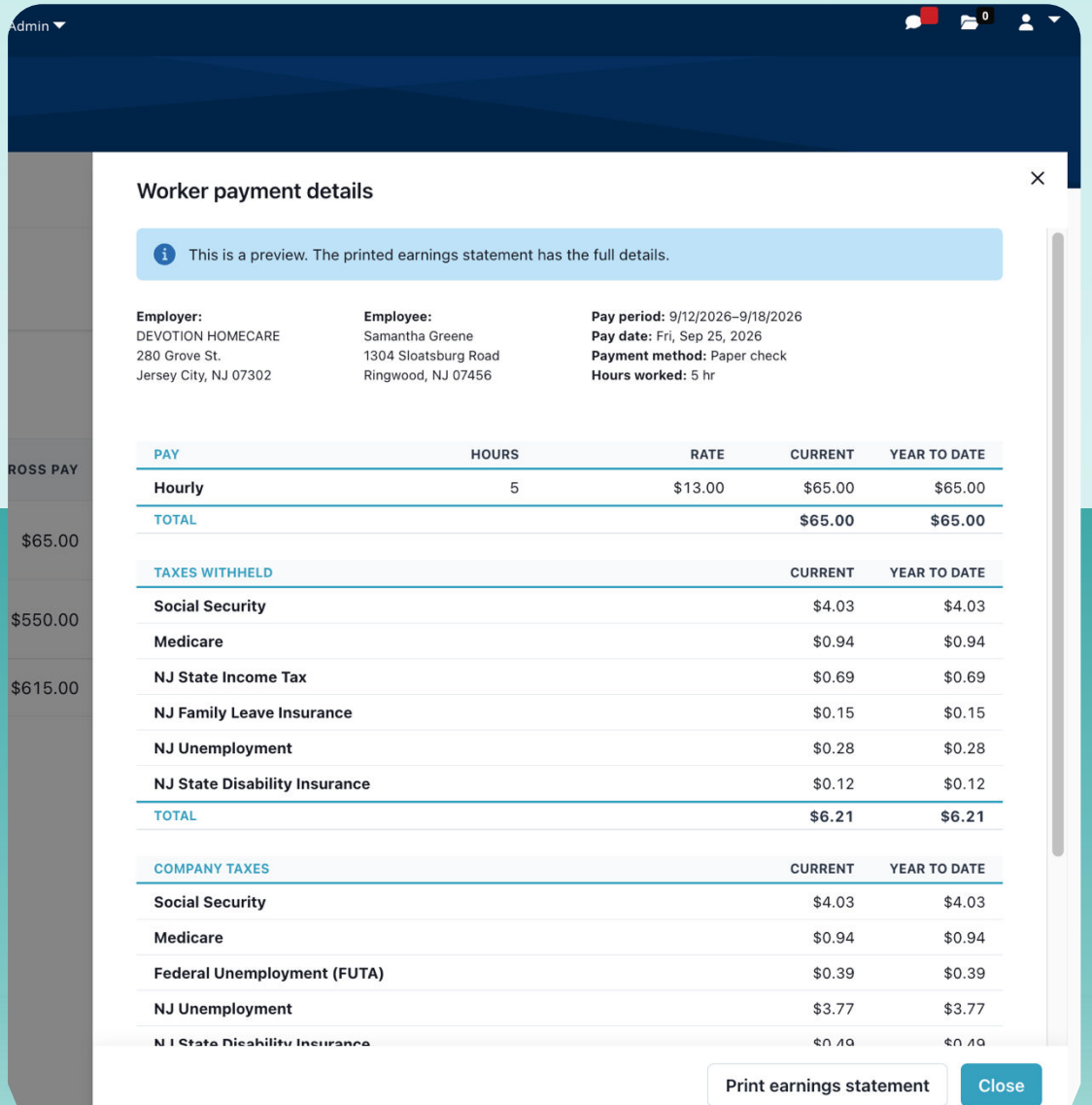
CarePay

A modern payroll solution that simplifies pay, ensures compliance, and integrates seamlessly into HHAeXchange.



CarePay Features

- Payroll processing built directly into HHAeXchange.
- Manage taxes, filings, payments, and compliance in one place.
- Supports both W-2 employees and 1099 contractors.
- Designed specifically for homecare agency workflows.



Why We Built CarePay

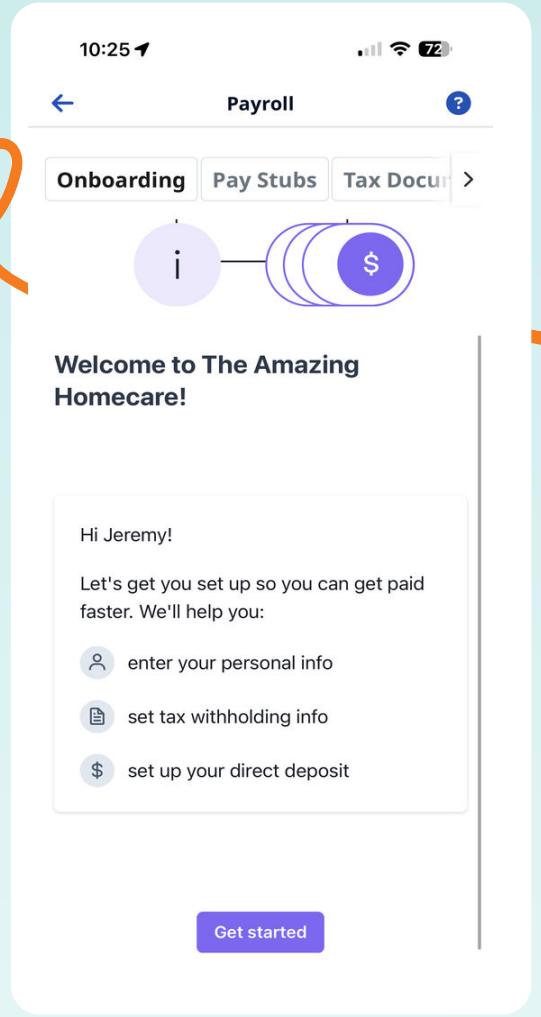
The 4 Pillars

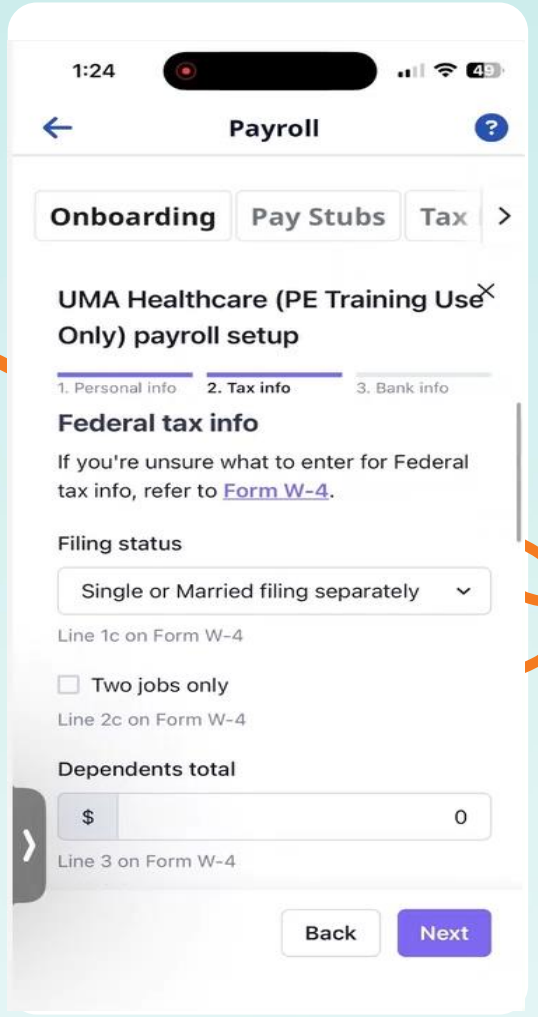
- Onboard Caregiver in Enterprise platform and flows to CarePay
- No more manual work for paydata/payroll information
- Consolidation of Systems (united system of record)
- Unified Caregiver Experience (EVV/Paystub/ EOY Forms)

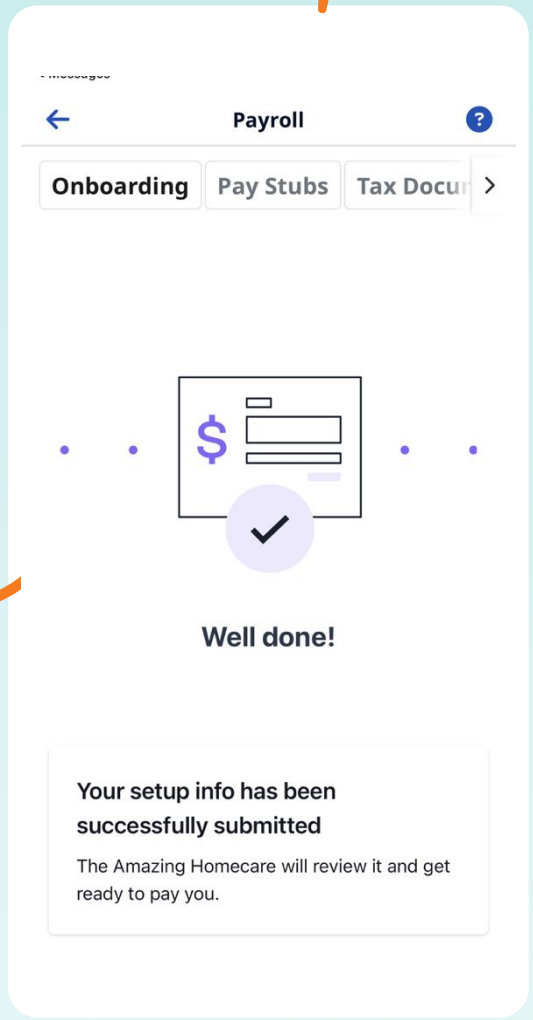


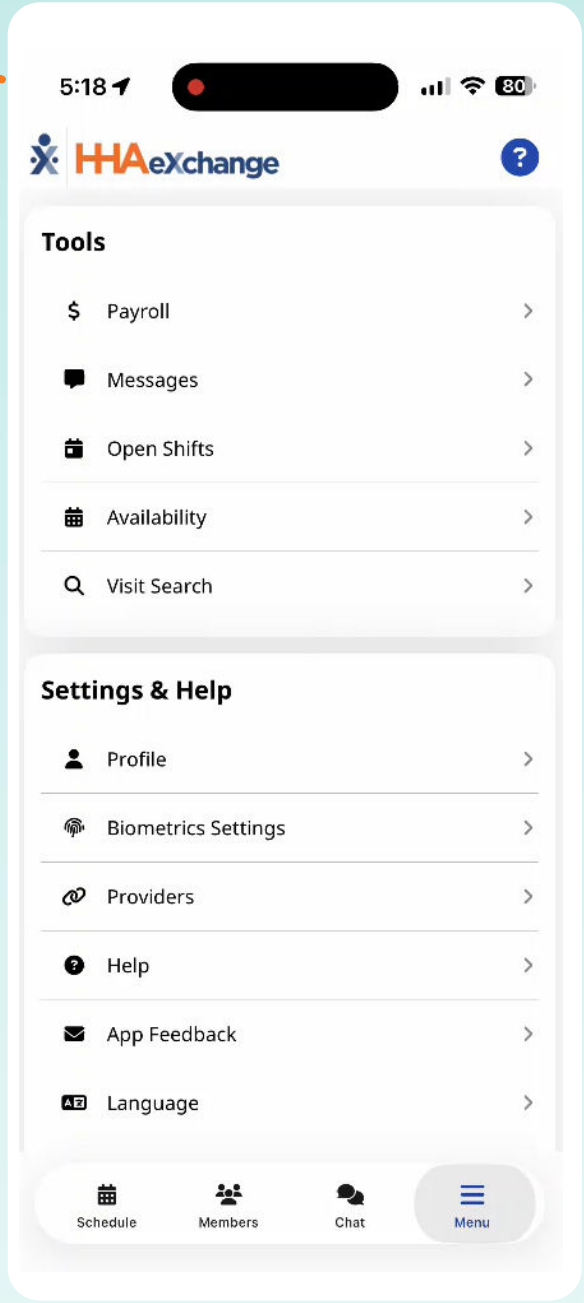
How It Works In Practice

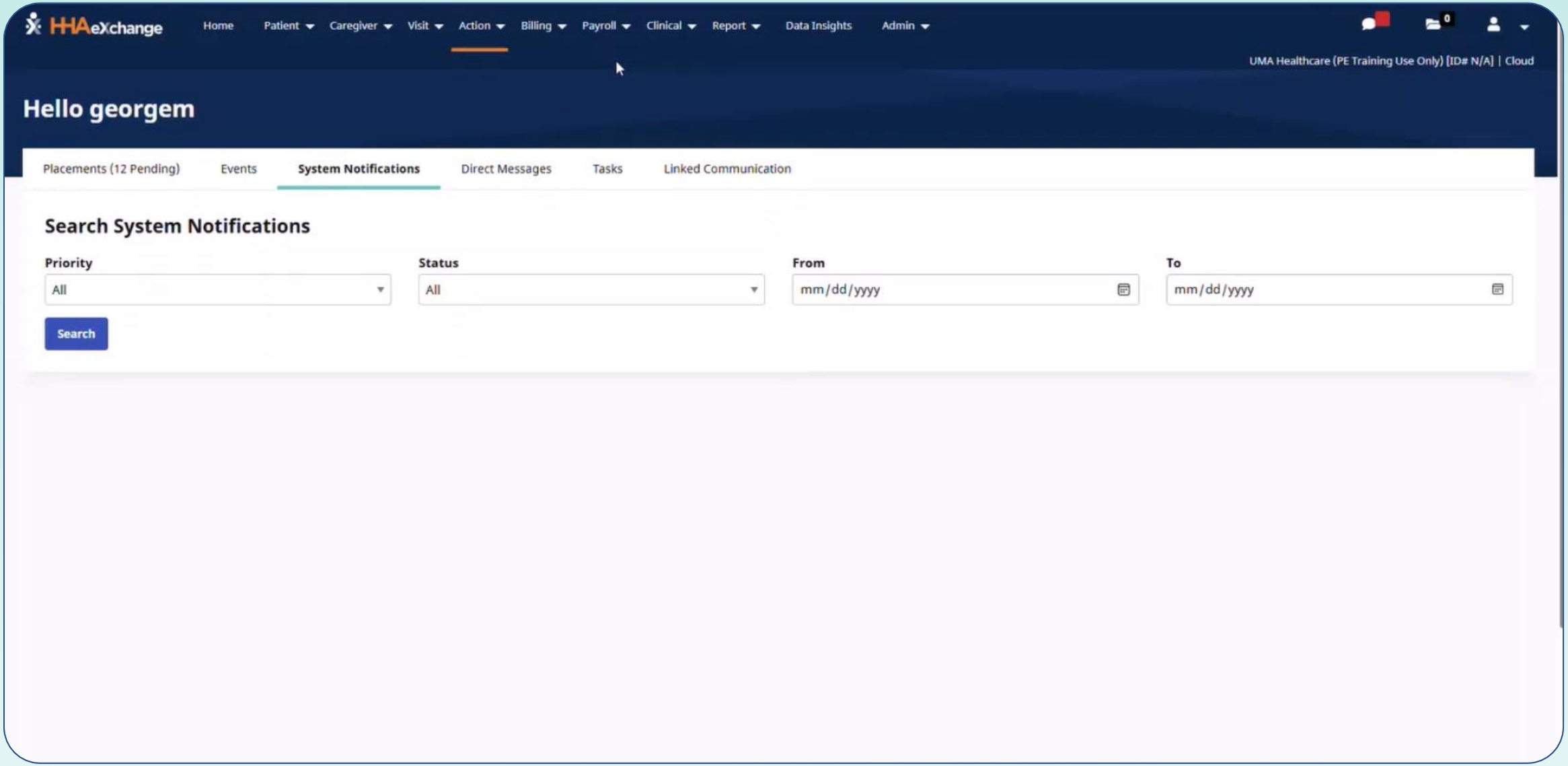
Onboarding a New Caregiver










HHAeXchange
Home
Patient
Caregiver
Visit
Action
Billing
Payroll
Clinical
Report
Data Insights
Admin
UMA Healthcare (PE Training Use Only) [ID# N/A] | Cloud
Hello georgem
Placements (12 Pending)
Events
System Notifications
Direct Messages
Tasks
Linked Communication
Search System Notifications
Priority
All
Status
All
From
mm/dd/yyyy
To
mm/dd/yyyy
Search



Key Benefits for Your Agency & Caregivers

Key Benefits for Your Agency

Less time spent on manual payroll tasks and data entry

Better visibility into payroll and visit data

Improved compliance with automated calculations & reporting

Streamline your payroll process across systems

Fewer errors and less time spent fixing payroll issues

More time to focus on running your agency

© 2026 HHAeXchange

Key Benefits for Your Caregivers

Receive accurate, on-time pay with full transparency

Feel valued through a smoother, stress-free payroll experience that supports retention and satisfaction

Experience a single, streamlined workflow from scheduling to payment

All-in-One Mobile App Experience

Build financial confidence with consistent, reliable pay every cycle

© 2026 HHAeXchange



What’s Coming Next

What's Coming Next

Upcoming enhancements to support compliance and financial visibility

Features

- NCG WebApp
- EWA
- ACA
- Other Integrations…

Financial Visibility Enhancements

- Caregiver Margin
- MCO Margin

© 2026 HHAeXchange



Key Takeaways

Key Takeaways

- Payroll today is often manual, disconnected, and time-consuming
- HHAeXchange CarePay:
  - Connects your workflow from visit to pay
  - Reduces errors while improving visibility and compliance
  - Creates less manual work, fewer errors, better visibility
  - Provides a smoother, more reliable payroll experience for your agency and caregivers

© 2026 HHAeXchange

Scan this code
to request a
personalized demo



thank you

Please provide us your feedback

© 2026 HHAeXchange

Q&A

© 2026 HHAeXchange